

150 YEARS

**IUMI  
BERLIN  
2024**

15.-18. SEPTEMBER



# Welcome Introduction call to order

Frédéric Denèfle  
IUMI President and GAREX  
FRA-Paris

#IUMI2024 X



# Securing Innovation, Trade and Global Value-Chains: Challenges and Solutions for Marine Transport

Daniela Kluckert

Parliamentary State Secretary to the Federal  
Minister for Digital and Transport

GER-Berlin

#IUMI2024 X





# Welcome by the National Member Association GDV

Jörg Asmussen

CEO, Member of the Executive Board, GDV  
GER-Berlin

#IUMI2024 X

150 YEARS

**IUMI  
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2024**

15.-18. SEPTEMBER



# **BUILDING ON 150 YEARS OF ENABLING GLOBAL COMMERCE**

**Frédéric Denèfle**

President of IUMI

Berlin 16 Sept 2024

**#IUMI2024** X



**IUMI  
150**



- **IUMI EXECUTIVE COMMITTEE IN 2024**
- **IUMI: AN EXTRAORDINARY HISTORY**
- **CURRENT IUMI ISSUES**
- **IUMI MEMBERS FACING THE FUTURE**



# IUMI Executive Committee 2024

- People and actions



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# IUMI Executive Committee 2024

- Roadshows



- Asia forum in Hong Kong

**IUMI Asia Forum  
Hong Kong 2024**

05.06.2024 | New World Millennium Hong Kong Hotel

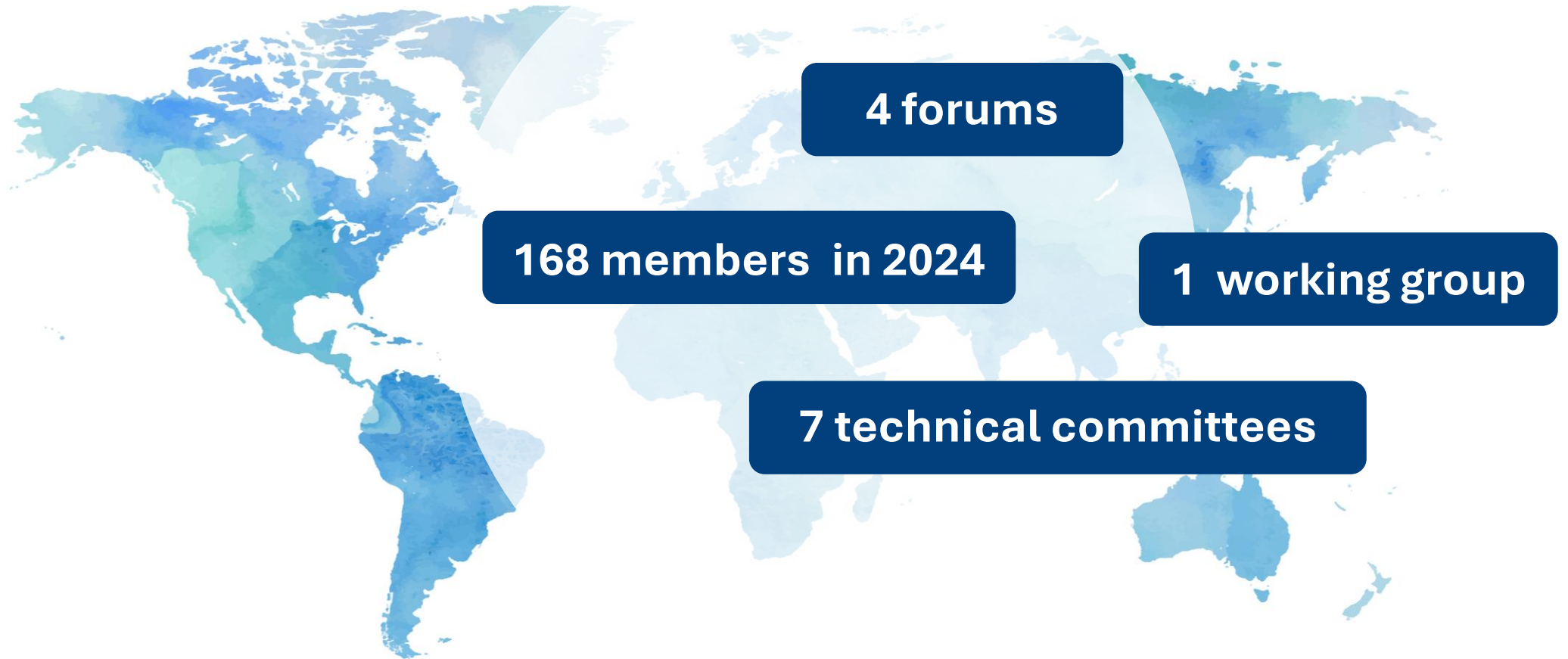
Organizers:  

Supporting Organization: 

Premium Sponsor: 

# IUMI Executive Committee 2024

- IUMI Structures: a working force





# IUMI Executive Committee 2024

- Affiliate members



# IUMI Professional Partners (IPPs)



Battermann + Tillery Group



CLYDE&Co



فيشت و شركائه  
FICHTE & CO  
LEGAL



HFW



Kennedys



MOODY'S



OKABE & YAMAGUCHI  
COUNSELLORS AT LAW



S&P GLOBAL  
MARKET  
INTELLIGENCE



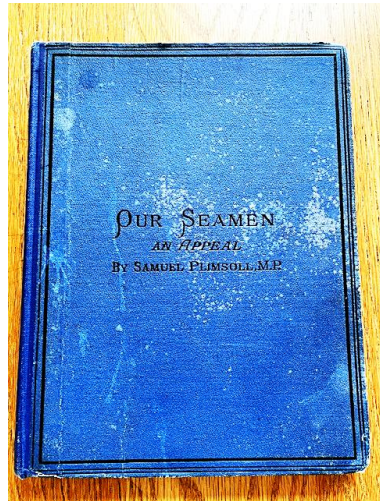
Yoshida & Partners

# IUMI: an extraordinary history...

Building on 150 years of enabling global commerce

1873

**19<sup>TH</sup> CENTURY IN UK**  
Marine casualties rise:  
How to prevent them?

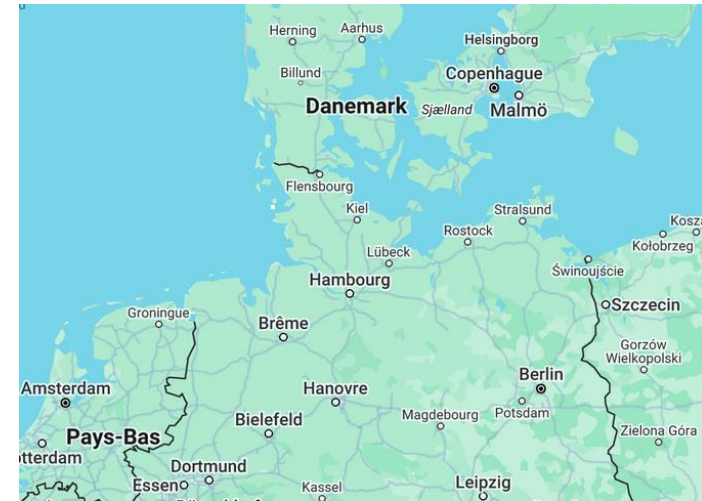


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1873 - UK: Plimsoll Report

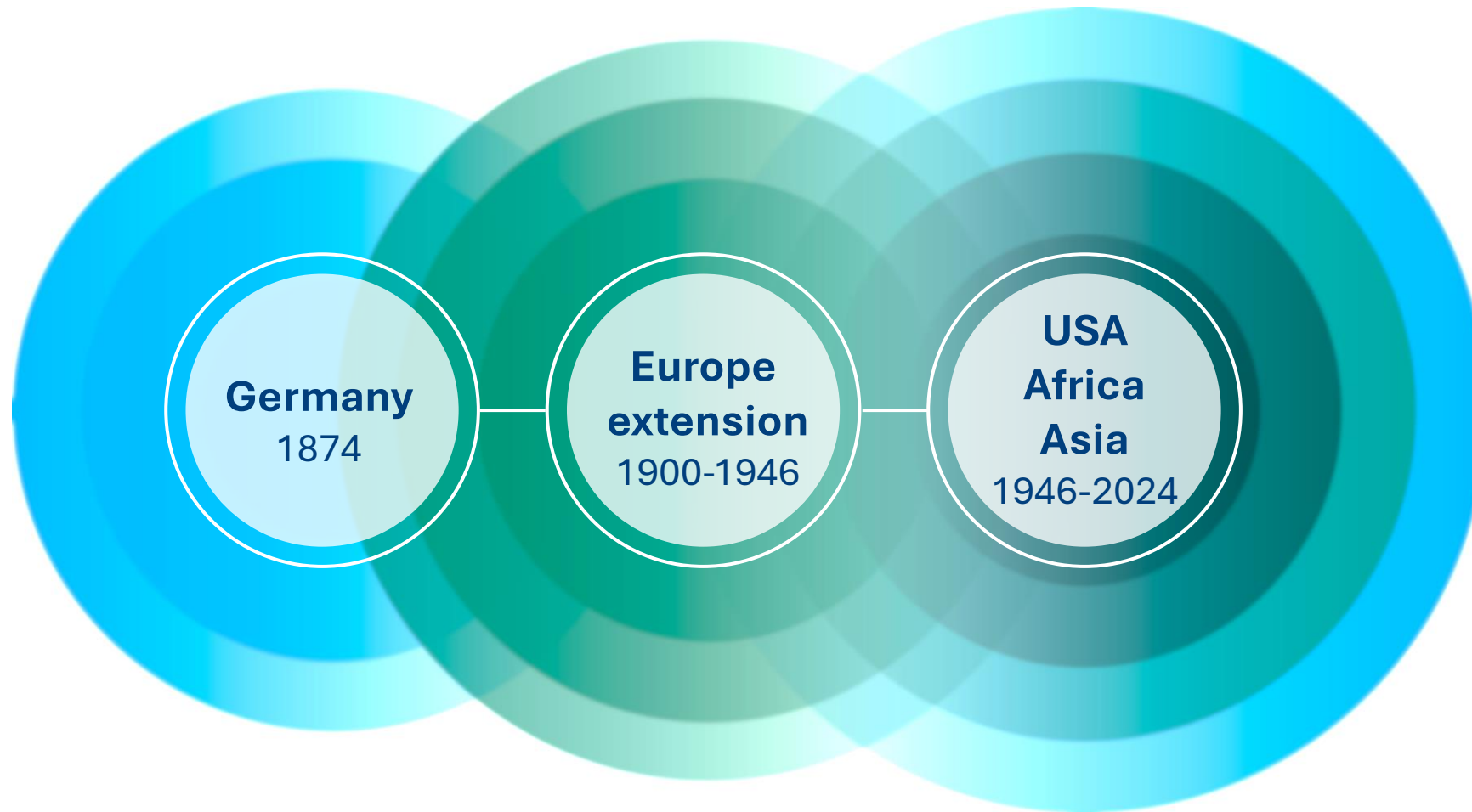
1874

**GERMANY: IUMI**  
Marine insurers challenge:  
How to improve risk assesment?





# IUMI: an extraordinary extension



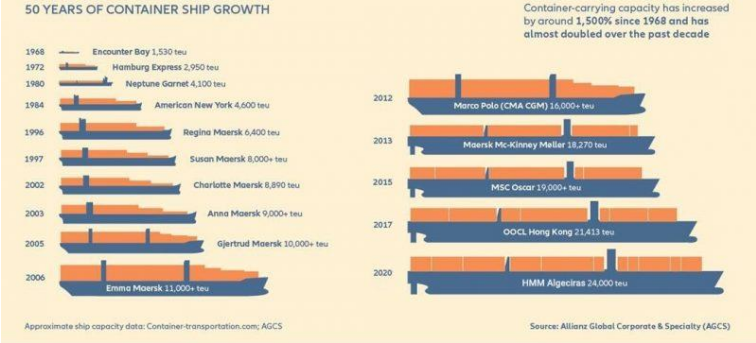
# IUMI: an extraordinary history

Marine Insurers part of globalization

Energy offshore developments



Vessel size

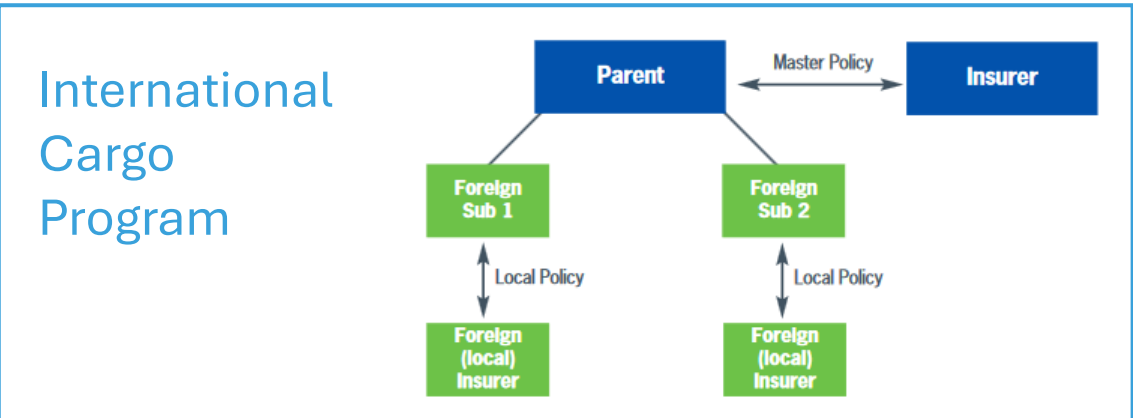


Year	Ship Name	Capacity (teu)
1968	Encounter Bay	1,530
1972	Hamburg Express	2,950
1980	Neptune Garnet	4,300
1984	American New York	4,600
1996	Regina Maersk	6,400
1997	Susan Maersk	8,000+
2002	Charlotte Maersk	8,890
2003	Anna Maersk	9,000+
2005	Gjertrud Maersk	10,000+
2006	Erina Maersk	11,000+
2012	Marco Polo (CMA CGM)	16,000+
2013	Maersk Mc-Kinney Meller	18,270
2015	MSC Oscar	19,000+
2017	OOCL Hong Kong	21,413
2020	HMM Algeciras	24,000+


Container-carrying capacity has increased by around 1,500% since 1968 and has almost doubled over the past decade

Approximate ship capacity data: Container-transportation.com; AGCS

Source: Allianz Global Corporate & Specialty (AGCS)



Cargo International Project



# Marine Insurers next steps

Face property and liability losses



**Search on for containers lost overboard off South Africa's Indian Ocean: SAMSA**  
*Pretoria: 03 September 2024*



**Fire luxury yacht**  
Germany  
*July 2024*



**Ultra Galaxea**  
Grounding South Africa  
*09 July 2024*



**Collision Hafna vs Ceres I**  
Singapore  
*19 July 2024*

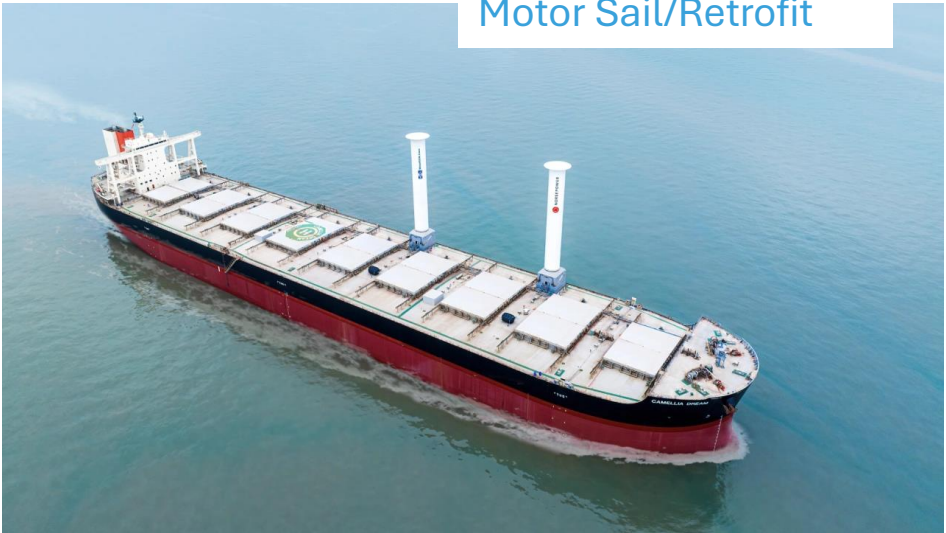


# Marine Insurers next steps

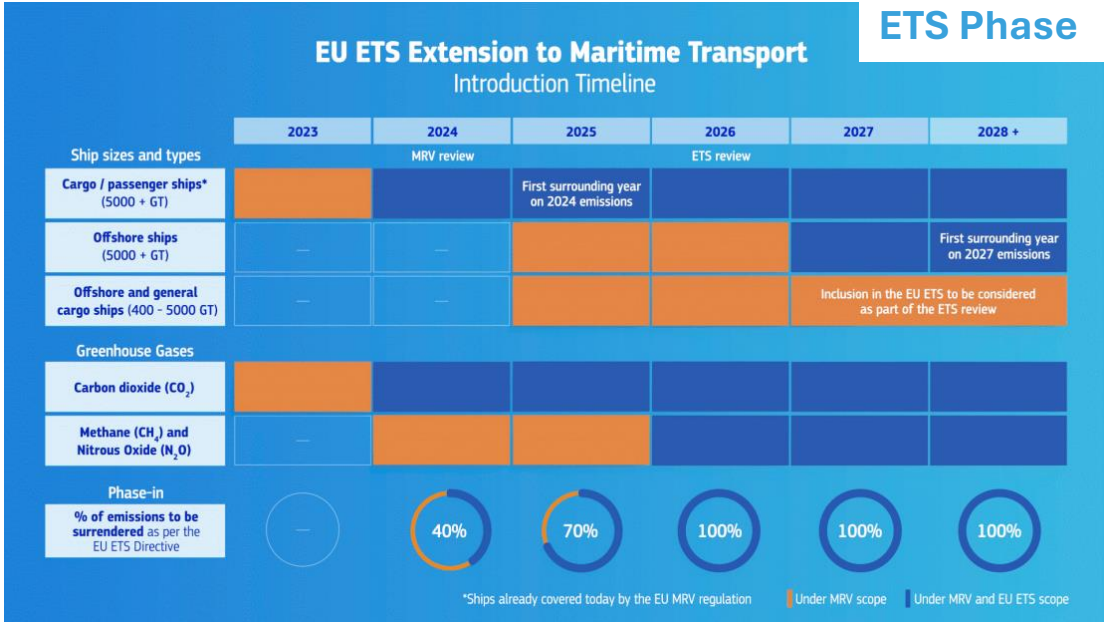
## Environmental, Social and Governance (ESG)

### Reduce ship consumption

Mol Camelia Dream  
Motor Sail/Retrofit



### Monitor Net Zero Emission



# Marine Insurers next steps

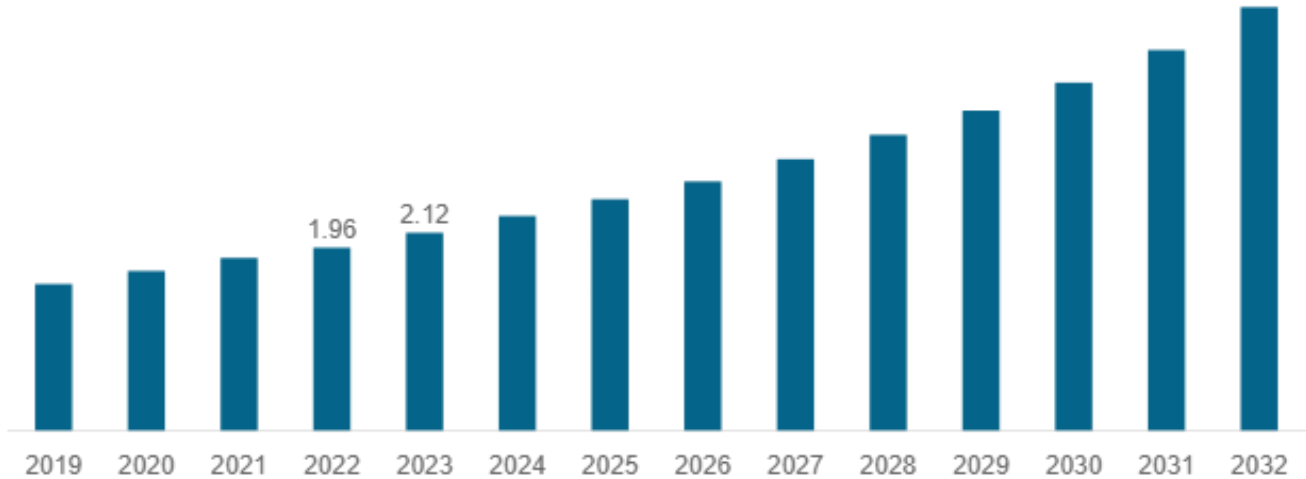
## Efficient Technologies

### Supply chain automated



### Autonomous Vessels

Asia Pacific Autonomous Ships Market Size, 2019-2032 (USD Billion)



[www.fortunebusinessinsights.com](http://www.fortunebusinessinsights.com)

# Marine Insurers next steps

Supply chain Data-Digitalization

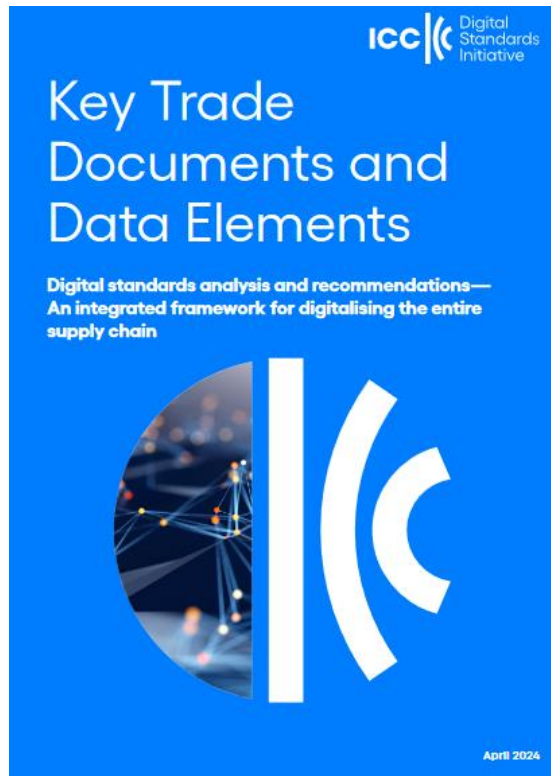


- Reduce delays & complexity
- Save on costs
- Track
- Meet compliance requirements



# Marine Insurers next steps

## Data-digitalization: Marine Insurers weak reach



- **Develop specialised platforms:**

Encourage the creation and use of platforms specifically designed for cargo insurance data, such as TradeWaltz in Japan.

- **Integrate with other trade**

**documents:** as digitalisation of related documents like commercial invoices and bills of lading progresses, align cargo insurance documents to ensure compatibility and ease of use.

- **Promote structured data**

**standards:** Advocate for the broader adoption of the CIDA data standard to facilitate structured data exchange.

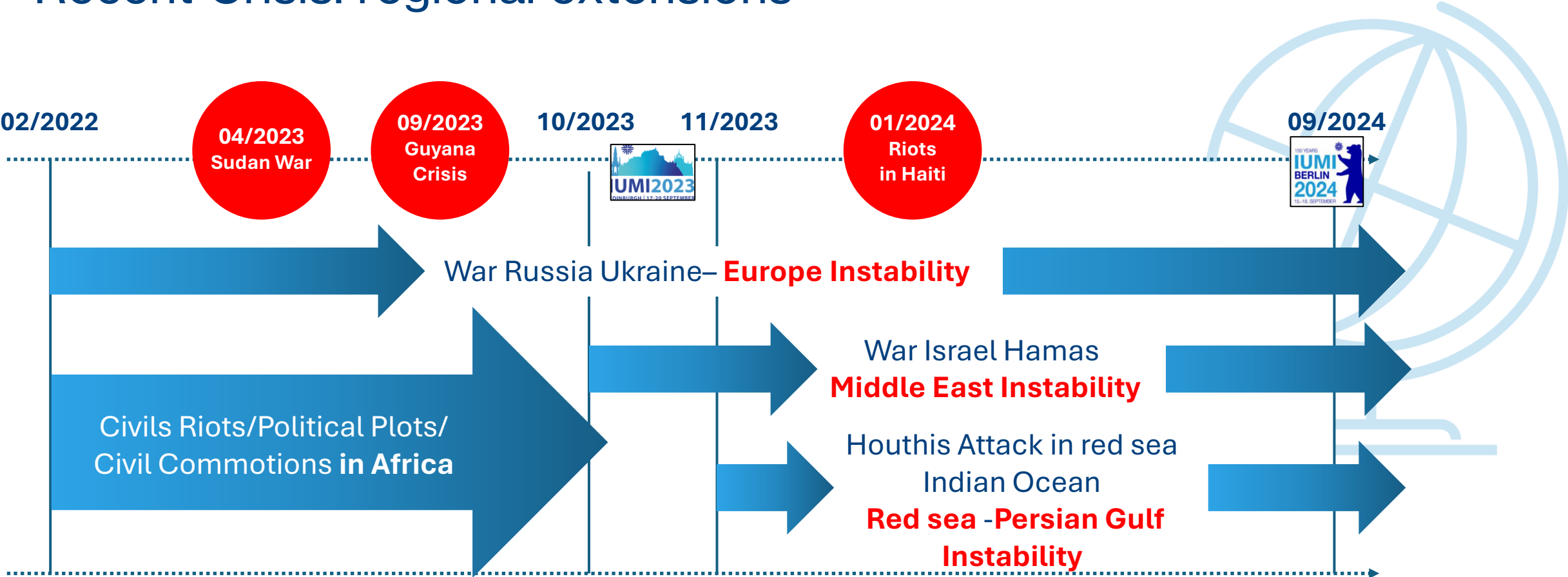
- **Educate stakeholders:**

Increase awareness among shippers, consignees, and insurers about the benefits of digital cargo insurance documents

[https://www.dsi.iccwbo.org/\\_files/ugd/8e49a6\\_9f8444133fc64fc9b59fc2eaaca2888e.pdf](https://www.dsi.iccwbo.org/_files/ugd/8e49a6_9f8444133fc64fc9b59fc2eaaca2888e.pdf)

# Marine Insurers next steps

Recent Crisis: regional extensions



# Geopolitical Cracks

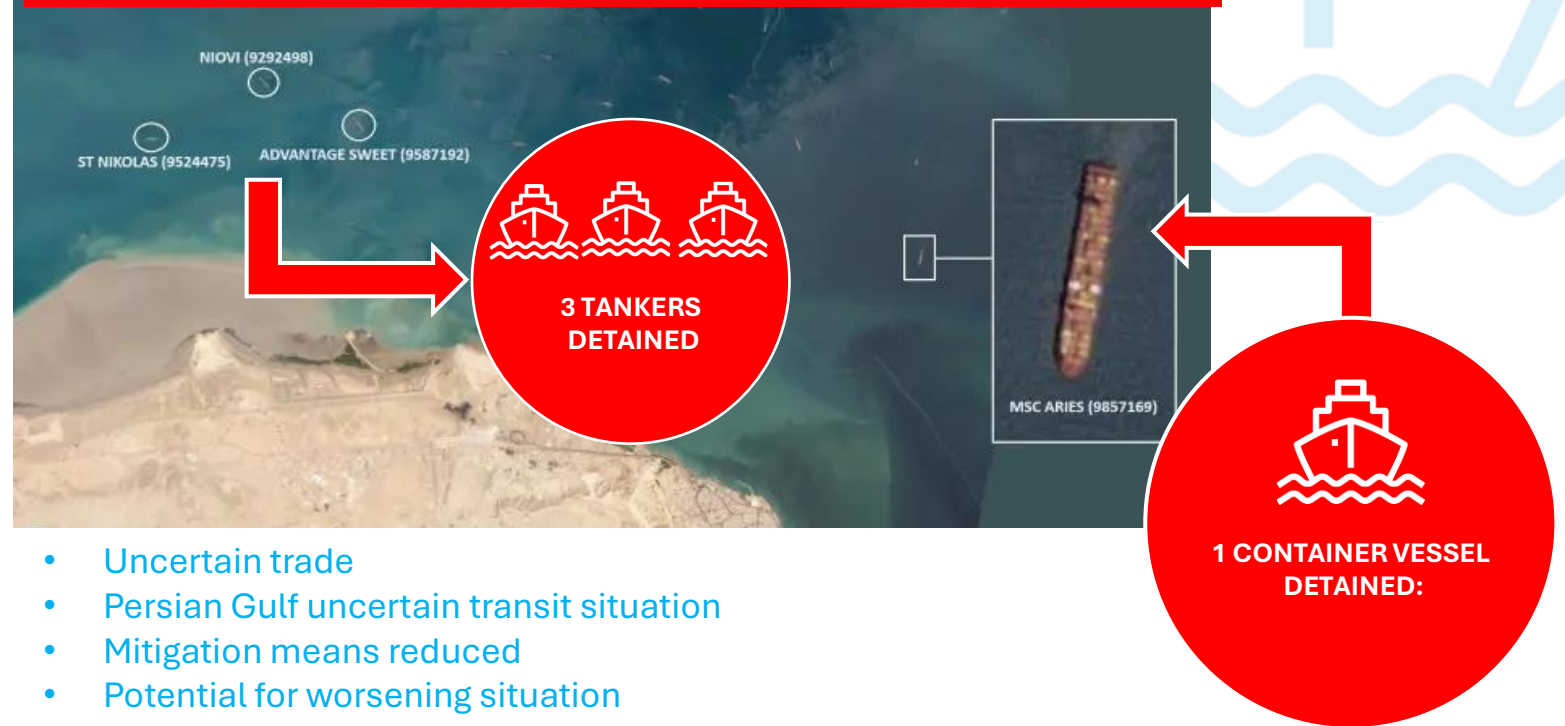
## Marine Insurance Challenges

### Red Sea



- Red Sea under continuous threats
- Sudan – Somalia/Ethiopia: conflictual
- Persian Gulf under question mark
- Saudi Arabia vs Houthis

### Persian Gulf



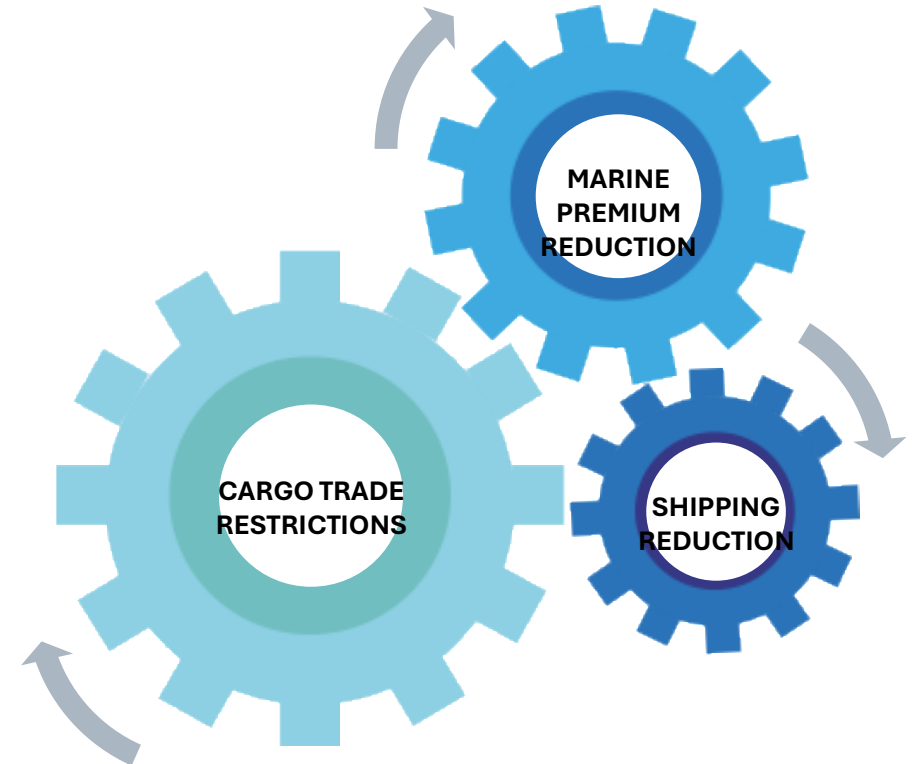
- Uncertain trade
- Persian Gulf uncertain transit situation
- Mitigation means reduced
- Potential for worsening situation



# Marine Insurers next steps

## Fragmentation vs Global Trade

- Sanctions/embargoes
- Tit for tat escalation
- Protectionism drives reshoring production
- Supply chain disruption - new regional markets



Global Trade: A new pattern

# Marine Insurer's way forward

